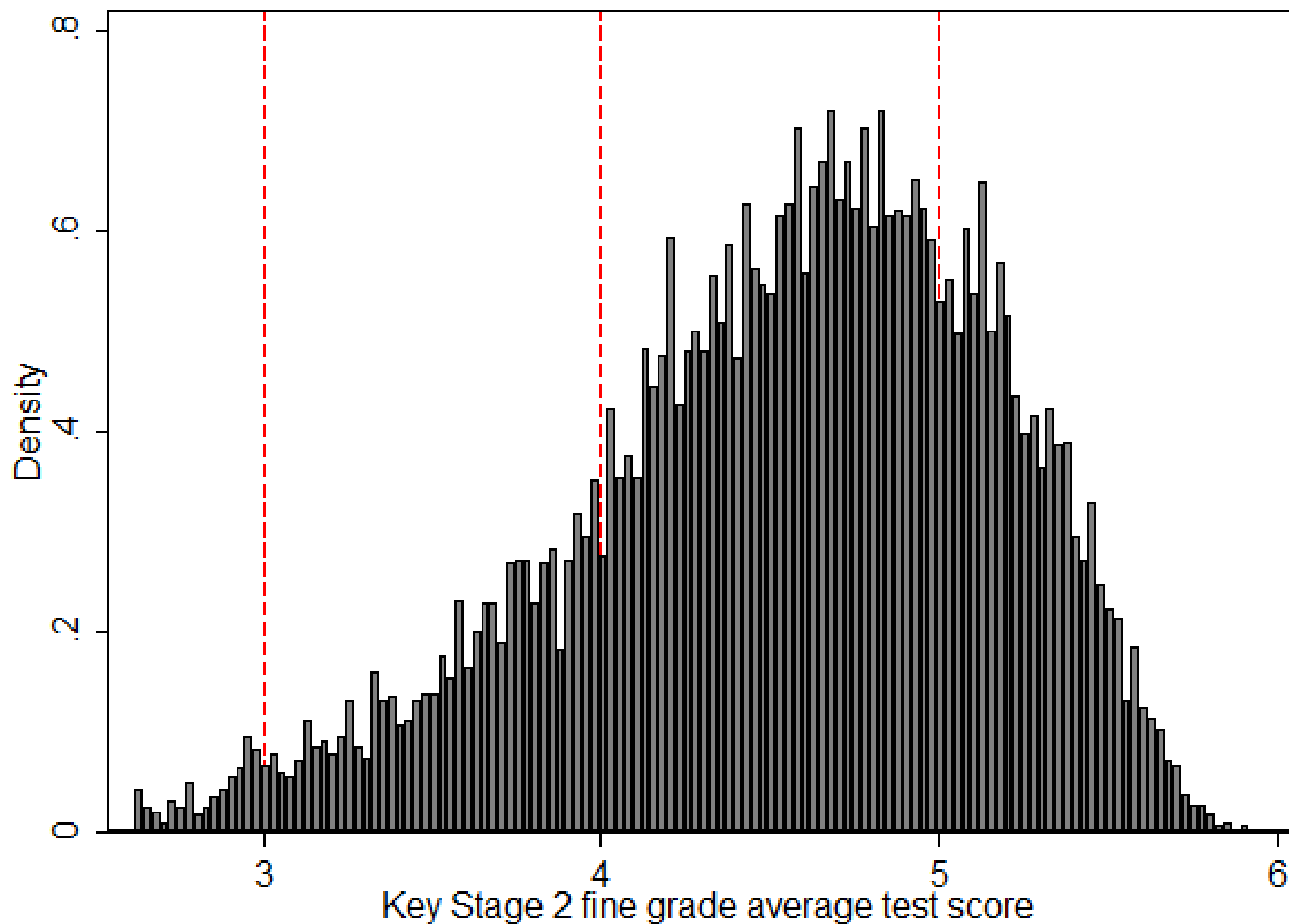


Do performance targets affect behaviour? Evidence from test scores in England

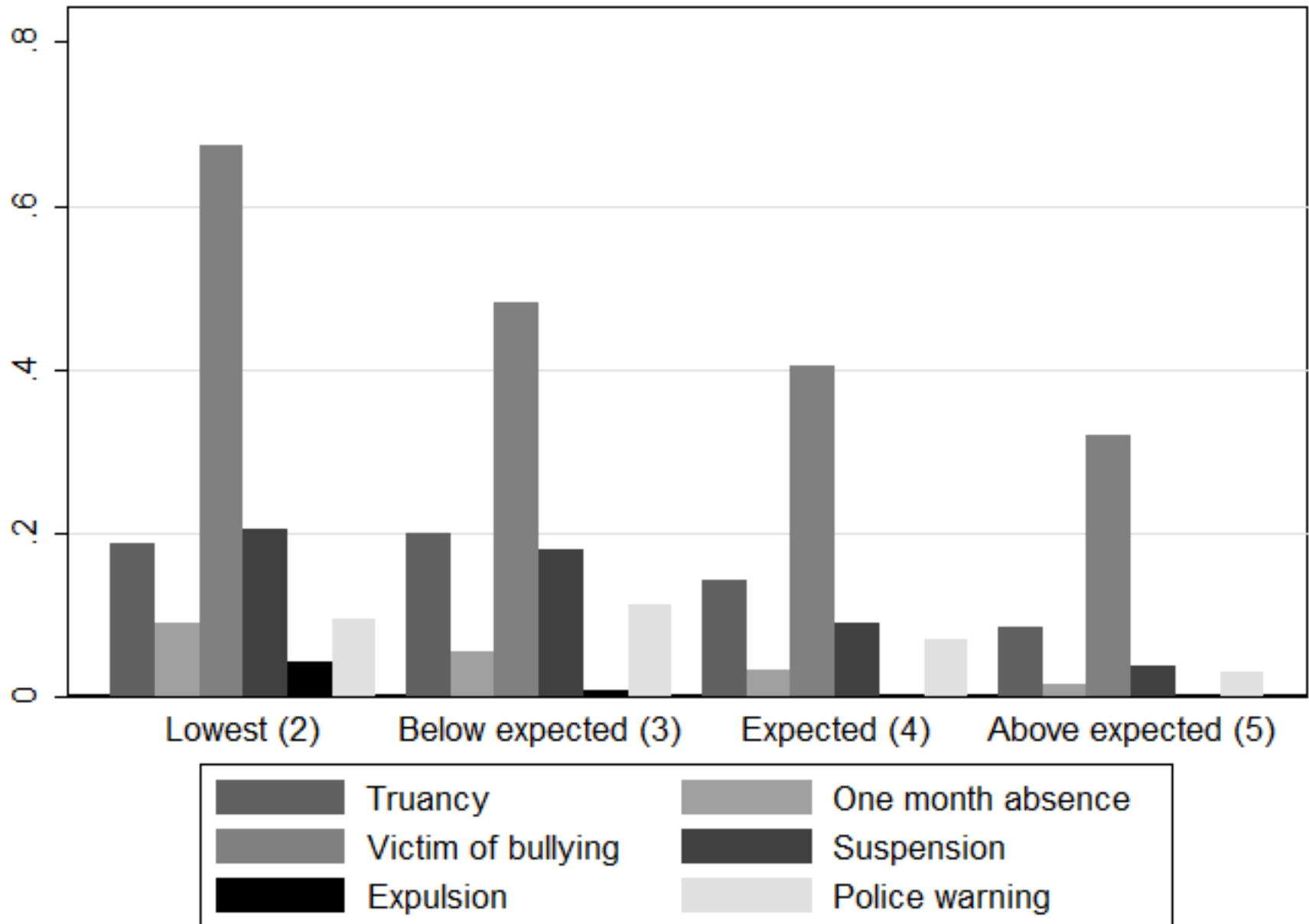
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January 20, 2010

Performance targets in test scores (NPD admin data)



Civic behaviour by students (LSYPE survey data)



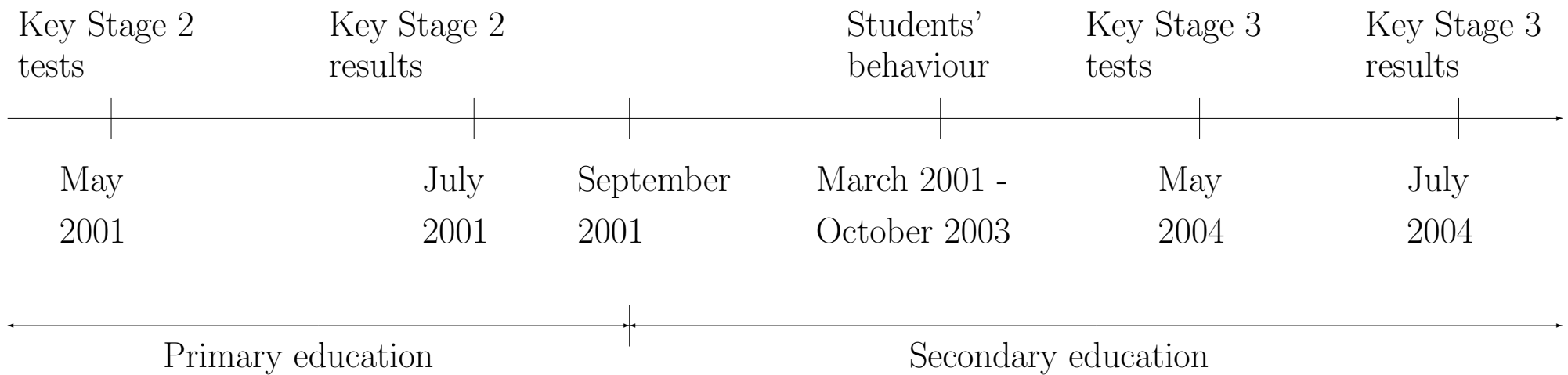
School curriculum in the UK

| (1) Primary/ Secondary | (2) Age | (3) Stage | (4) Year | (5) Assessment | (6) Expected achievement level |
|------------------------------|------------|---|-------------|--|--|
| | 3-4 | Early Years Foundation Stage (EYFS) | | | |
| | 4-5 | EYFS | Reception | Tests | 6-9/13 elements |
| | 5-6 | Key Stage 1 | 1 | | |
| | 6-7 | | 2 | Teacher assessments in English, Maths and Science (EMS) | 2 |
| Primary School | 7-8 | Key Stage 2 | 3 | | |
| | 8-9 | | 4 | | |
| | 9-10 | | 5 | | |
| | 10-11 | | 6 | National and teacher assessments in EMS | 4 |
| | 11-12 | Key Stage 3 | 7 | Teacher assessments | |
| | 12-13 | | 8 | Teacher assessments | |
| | 13-14 | | 9 | Teacher assessments in EMS and foundation subjects | 5 or 6 |
| Secondary School | 14-15 | Key Stage 4 | 10 | Some children take GCSEs | |
| | 15-16 | | 11 | Most children take GCSEs or other national qualifications | 5 A*-C or equivalent including English and Maths |

Behavioural outcomes (LSYPE)

| (1) Variable Name | (2) Question | (3) Time window w.r.t. survey (Years before) | (4) Mean |
|----------------------|--|---|-------------|
| Truancy | In the last 12 months, have you ever played truant, that is missed school without permission, even if it was only for a half day or a single lesson? | Up to 1 year | 0.14 |
| One month absence | Can I check, in the last 12 months, has (name) been off school for a continuous period of 1 month or more, other than for school holidays? | Up to 1 year | 0.03 |
| Being bullied | The next question is about any bullying or other bad behaviour from other pupils at (his/her) school that you know have happened to (name) in the last 12 months. Have any of these things happened to (name) at school in the last 12 months? <ol style="list-style-type: none"> 1. Called names by other pupils at his/her school 2. Sent offensive or hurtful text messages or emails 3. Shut out from groups of other pupils or from joining in things 4. Made to give other pupils his or her money or belongings 5. Threatened by other pupils with being hit or kicked or with other violence 6. Actually being hit or kicked or attacked in any other way by other pupils 7. Any other sort of bullying 8. No, none of these things have happened in the last 12 months | Up to 1 year | 0.43 |
| Suspension | Has (name) been temporarily excluded, that is suspended, from a school for a time, in the past 3 years? | Up to 3 years | 0.10 |
| Expulsion | Has (name) been permanently excluded, that is expelled from school for good, in the past 3 years? | Up to 3 years | 0.01 |
| Police warning | Have the police got in touch with you (or your husband/wife/partner) about (name) because of something he/she had done in the last 3 years? <ol style="list-style-type: none"> 1. Yes , in last 3 years; 2. No; 3. Not in the last three years | Up to 3 years | 0.07 |

Timing of events



Disclosure of tests results

2010 end of key stage 2 pupil results



| | | | |
|--------------|--|-------|--|
| Pupil's name | | Class | |
|--------------|--|-------|--|

| English | | |
|-----------------------------------|-------|--|
| Teacher assessment results | | |
| Speaking and listening | Level | |
| Reading | Level | |
| Writing | Level | |
| Overall English result | Level | |
| Test results | | |
| Reading | Level | |
| Writing | Level | |
| Overall English result | Level | |

| Mathematics | | |
|----------------------------------|-------|--|
| Teacher assessment result | Level | |
| Test result | Level | |

| Science | | |
|----------------------------------|-------|--|
| Teacher assessment result | Level | |

Level 3 and below represents achievement below the nationally expected standard for most 11-year-olds. Level 4 represents achievement at the nationally expected standard for most 11-year-olds. Levels 5 and 6 represent achievement above the nationally expected standard for most 11-year-olds.

External markers mark exams using a continuous scale [2.5,6]

Students obtain categorical results {3,4,5}

Motivation

Interest by policy in the determinants of

- achievement gaps and consequences in adulthood, e.g. No Child Left Behind (USA)
- well-being in young age and adulthood, e.g. Every Child Matters (UK)

Literature

- mixed evidence on behavioural effects of characteristics of the institutional setting in education (Reback (2010), Gaviria and Raphael (2001) and Dee (2004))
- positive non-market returns to education in adulthood (Grossman (2006) and Oreopoulos and Salvanes (2009))

Research design

B is a binary variable measuring behaviour. It can be interpreted as the observable proxy of whether a latent variable B^* about the importance of school is smaller than a threshold \bar{B}^* or $B = I\{B^* < \bar{B}^*\}$

$$B = \alpha + \beta_{OLS}T + U_1 \quad (1)$$

β_{OLS} in equation (1) measures the change in the probability of behaviour, e.g. a student is truant, due to a unit increase in test score T

$$G_c = I\{T \geq \bar{T}_c\} \quad (2)$$

$$B = f(T) + \beta_{RD}G_c + U_2 \quad (3)$$

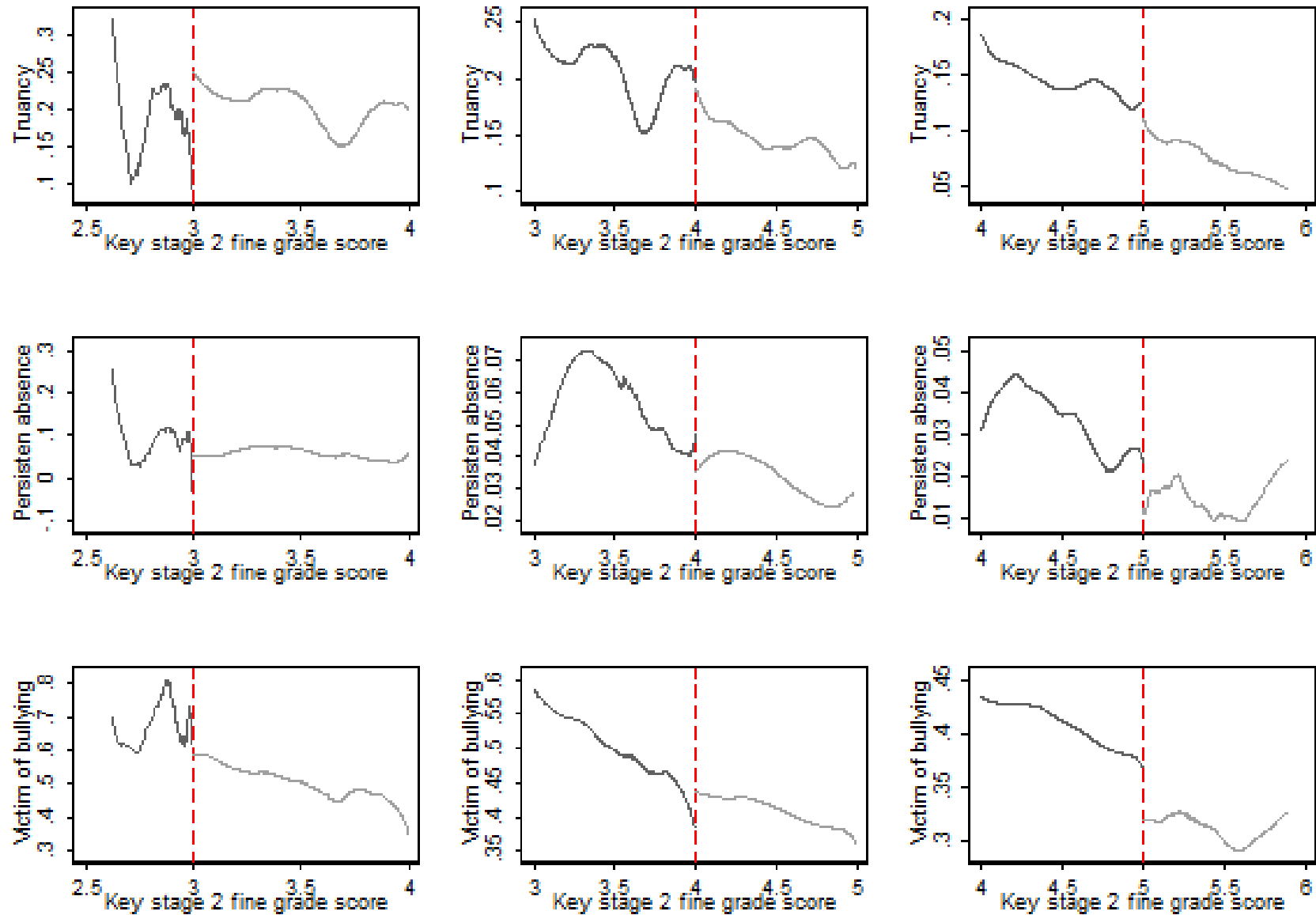
Cutoffs in test scores $\bar{T}_c \in \{3, 4, 5\}$ determine whether a student meets a performance target G_c in equation (2)

β_{RD} in equation (3) measures the change in the probability of behaviour that meeting a target w.r.t. not meeting it leads to

Estimation

- Sharp discontinuities
- Estimate smooth polynomials in test scores separately for students to the left and right of a cutoff
- Choose the optimal bandwidth using the algorithm in Imbens and Kalyanaraman (2009)
- Use a window of size 2 and centered around each cutoff, e.g. cutoff 4 ± 1
- Robustness checks for the validity of the design

RD plots: absence and being bullied



OLS and RD estimates

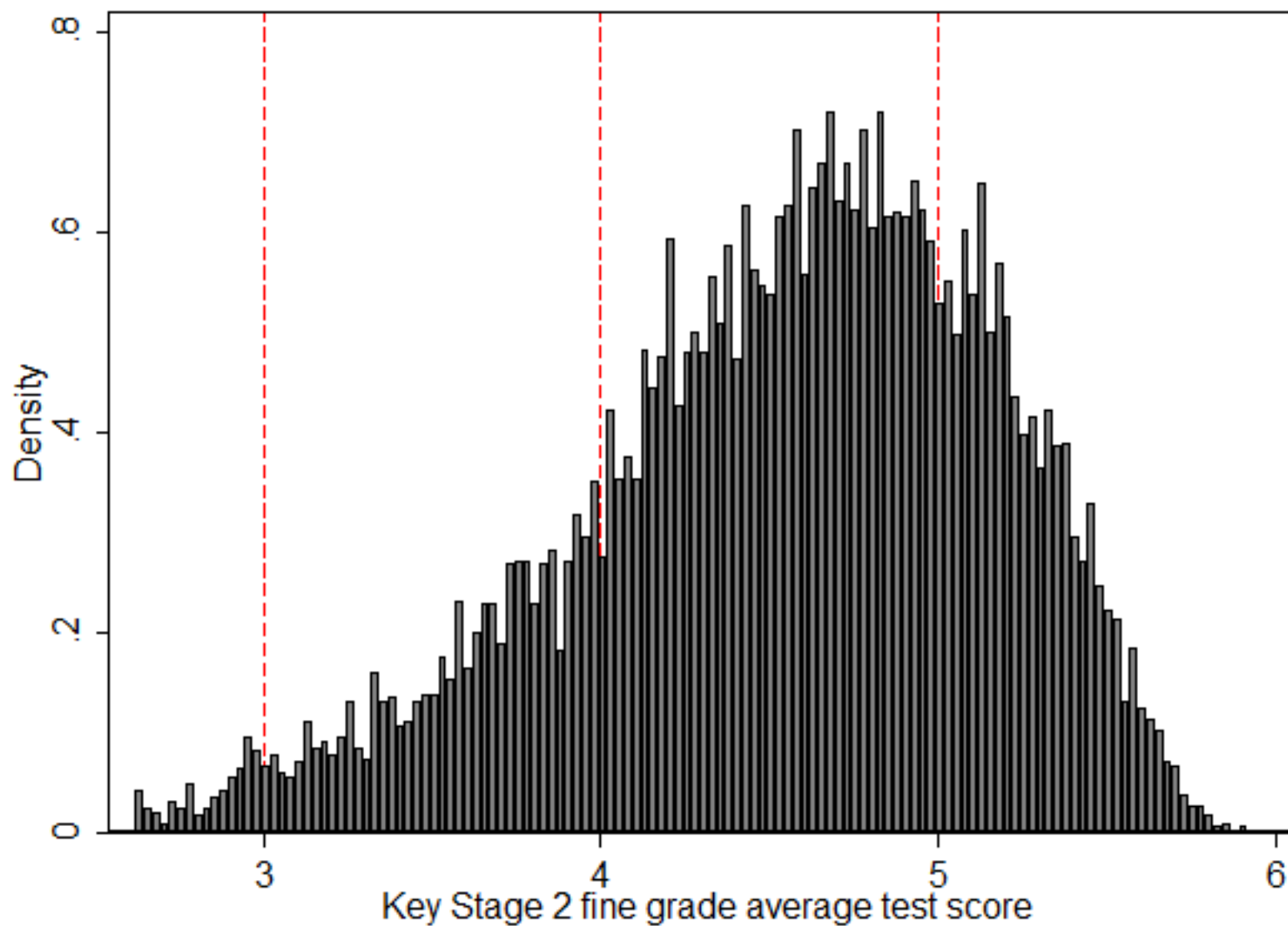
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|--------------------|-------------------|----------------|------------------|-----------------|------------------|------------------|----------------|----------------|------------------|---------------|-----------------|------------------|
| | All sample | | | | Females | | | | Males | | | |
| | OLS | RD 2-3 | RD 3-4 | RD 4-5 | OLS | RD 2-3 | RD 3-4 | RD 4-5 | OLS | RD 2-3 | RD 3-4 | RD 4-5 |
| Truancy | -.03 (.01)** | .08 (.07) | -.05 (.04) | -.01 (.02) | -.03 (.02) | -.07 (.11) | -.02 (.04) | .03 (.03) | -.03 (.02)** | .12 (.08) | -.06 (.04) | -.06 (.02)*** |
| Obs. | 9858 | 1729 | 7119 | 8128 | 4871 | 800 | 3529 | 4070 | 4987 | 929 | 3590 | 4058 |
| One month absence | -.02 (.007)*** | -.03 (.04) | -.004 (.01) | -.02 (.01)* | -.02 (.01)** | -.02 (.06) | -.007 (.02) | -.01 (.02) | -.02 (.009)** | -.03 (.06) | .01 (.02) | -.02 (.01)* |
| Obs. | 9540 | 1634 | 6837 | 7905 | 4670 | 741 | 3360 | 3928 | 4870 | 893 | 3477 | 3977 |
| Victim of bullying | -.09 (.02)*** | -.15 (.08)* | .04 (.03) | -.04 (.02)* | -.09 (.02)*** | -.26 (.09)*** | .06 (.05) | -.07 (.04)* | -.08 (.02)*** | -.12 (.12) | .01 (.05) | -.05 (.04) |
| Obs. | 9119 | 1586 | 6552 | 7532 | 4520 | 722 | 3255 | 3797 | 4599 | 864 | 3297 | 3735 |
| Suspension | -.04 (.01)*** | .006 (.06) | .03 (.02) | -.02 (.02) | -.03 (.01)*** | .28 (.12)** | .0004 (.03) | .01 (.02) | -.04 (.02)** | -.15 (.10) | .04 (.03) | -.05 (.03) |
| Obs. | 9657 | 1676 | 6936 | 7980 | 4742 | 759 | 3424 | 3982 | 4915 | 917 | 3512 | 3998 |
| Expulsion | -.002 (.002) | -.004 (.04) | -.0009 (.005) | .004 (.002)* | -.003 (.002) | .03 (.04) | .006 (.004) | .005 (.004) | -.002 (.004) | -.01 (.05) | -.009 (.009) | .003 (.003) |
| Obs. | 9674 | 1679 | 6948 | 7994 | 4747 | 762 | 3426 | 3984 | 4927 | 917 | 3522 | 4010 |
| Police warning | -.03 (.01)** | .13 (.08)* | .06 (.03)* | -.02 (.02) | -.008 (.01) | -.21 (.07)*** | .0001 (.04) | .01 (.02) | -.05 (.02)*** | .14 (.09) | .11 (.04)** | -.04 (.04) |
| Obs. | 4458 | 768 | 3182 | 3690 | 2241 | 363 | 1606 | 1878 | 2217 | 405 | 1576 | 1812 |

- Effects are (not) significant at the expected target in (full sample) sub-samples by gender
- OLS (reduced-form) estimates are downward (upward) biased w.r.t. RD ones

Robustness check: pre-treatment values do not lead to jumps

| (1) | (2) Achievement cutoff 3 | | | (5) Achievement cutoff 4 | | | (8) Achievement cutoff 5 | | |
|---------------------------|---------------------------------------|-------|---------|--------------------------|-------|---------|--------------------------|-------|---------|
| | Left | Right | P-value | Left | Right | P-value | Left | Right | P-value |
| | Male | 0.59 | 0.67 | 0.15 | 0.49 | 0.52 | 0.22 | 0.45 | 0.50 |
| | <i>Teacher Assessment Test scores</i> | | | | | | | | |
| English lev. 2 | 0.46 | 0.56 | 0.12 | 0.03 | 0.02 | 0.88 | . | . | . |
| English lev. 3 | 0.43 | 0.38 | 0.73 | 0.52 | 0.56 | 0.16 | 0.01 | 0.01 | 0.42 |
| English lev. 4 | 0.02 | -0.00 | 0.85 | 0.41 | 0.38 | 0.75 | 0.55 | 0.57 | 0.28 |
| Maths lev. 2 | 0.31 | 0.50 | 0.02 | 0.01 | 0.00 | 0.83 | . | . | . |
| Maths lev. 3 | 0.60 | 0.41 | 0.99 | 0.60 | 0.53 | 0.94 | 0.00 | -0.00 | 0.88 |
| Maths lev. 4 | 0.00 | -0.00 | 0.53 | 0.35 | 0.42 | 0.05 | 0.48 | 0.56 | 0.04 |
| Science lev. 2 | 0.25 | 0.22 | 0.67 | 0.00 | -0.00 | 0.79 | . | . | . |
| Science lev. 3 | 0.67 | 0.71 | 0.35 | 0.26 | 0.28 | 0.37 | 0.00 | -0.00 | 0.75 |
| Science lev. 4 | 0.00 | 0.04 | 0.10 | 0.69 | 0.67 | 0.66 | 0.41 | 0.43 | 0.27 |
| | <i>School type at Key Stage 2</i> | | | | | | | | |
| VA school | 0.06 | 0.11 | 0.16 | 0.15 | 0.14 | 0.69 | 0.20 | 0.24 | 0.08 |
| VC school | 0.10 | 0.08 | 0.61 | 0.09 | 0.08 | 0.59 | 0.09 | 0.10 | 0.34 |
| Found.n school | -0.00 | 0.01 | 0.15 | 0.02 | 0.02 | 0.62 | 0.03 | 0.03 | 0.26 |
| | <i>Ethnicity</i> | | | | | | | | |
| Black | 0.05 | 0.11 | 0.07 | 0.10 | 0.08 | 0.81 | 0.06 | 0.06 | 0.53 |
| Asian | 0.31 | 0.24 | 0.80 | 0.19 | 0.22 | 0.15 | 0.13 | 0.13 | 0.53 |
| Other | 0.04 | 0.07 | 0.30 | 0.05 | 0.06 | 0.20 | 0.06 | 0.07 | 0.23 |
| | <i>Socio-economic background</i> | | | | | | | | |
| SEN statement | 0.14 | 0.21 | 0.11 | 0.03 | 0.02 | 0.77 | 0.00 | 0.00 | 0.22 |
| SEN non-statemented | 0.64 | 0.53 | 0.92 | 0.22 | 0.29 | 0.02 | 0.02 | 0.04 | 0.04 |
| FSM | 0.41 | 0.44 | 0.31 | 0.24 | 0.26 | 0.30 | 0.13 | 0.13 | 0.38 |
| EAL | 0.35 | 0.29 | 0.78 | 0.23 | 0.26 | 0.14 | 0.16 | 0.16 | 0.43 |
| | <i>Main parent (MP)</i> | | | | | | | | |
| MP with a degree | 0.01 | 0.02 | 0.35 | 0.04 | 0.06 | 0.13 | 0.12 | 0.18 | 0.01 |
| MP higher education | 0.11 | 0.02 | 0.96 | 0.08 | 0.11 | 0.16 | 0.17 | 0.15 | 0.84 |
| MP GCSE | 0.23 | 0.29 | 0.19 | 0.43 | 0.36 | 0.96 | 0.49 | 0.45 | 0.87 |
| MP other qualification | 0.16 | 0.20 | 0.26 | 0.15 | 0.13 | 0.81 | 0.07 | 0.10 | 0.07 |
| MP's father with a degree | 0.03 | 0.01 | 0.68 | 0.06 | 0.05 | 0.75 | 0.06 | 0.08 | 0.15 |

Robustness check: no spikes/gaming at cutoffs (McCrary (2008))



No rejection of the null hypothesis of no gaming

Discussion

- Heterogeneity in effects by ability, gender, type of outcome and parents' education suggest nature-nurture tradeoff (Lizzeri and Siniscalchi (2008))
- Valuable test to
 - assess behavioural effects of targets
 - inform education and public policies in the future (Urquiola and Verhoogen (2009))
- Future work:
 - i. motivation, effort and achievement (De Fraja *et al.* (2010))
 - ii. achievement and behaviour in secondary school and college
 - iii. statistical design to inform public policy

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